

## PRESS RELEASE

### German expertise for Dubai based airline Airpas Aviation to optimize cost management for Emirates

Braunschweig, August 2013 – When it comes to cost management, Emirates, one of the world’s fastest growing airlines is putting its faith in the software and consultancy expertise of Airpas Aviation. In future, the German airline software specialist will be supporting one of the world’s leading airlines in meeting central challenges faced by the sector. Emirates’ decision underlines the status of the Braunschweig (Lower Saxony) based company as one of the leading software providers in the airline sector.

Every time an aircraft takes off it costs money. Yet there are few other sectors where the factors influencing costs are so varied and hard to control as in the airline industry. Airpas Aviation enables airlines not only to keep an eye on costs but to manage them actively. Its “airpas” product provides national and international airlines with a sector-specific software solution that takes all direct flight-related costs into account. Now Emirates has decided to replace its long-standing internal DOC management tool with a new solution provided by Airpas Aviation.

“Emirates is a tremendous airline that has developed fantastically in the past few decades. In September we’ll be going live with modules in the fuel and overflight business areas for our client. That will enable the carrier to get a grip on complete cost control of the two biggest single cost factors in the DOC area,” says Airpas Aviation CEO Reinhold Renger, welcoming the opportunity to work with the major new client. “Emirates will also be relying on our tried-and-tested standard modules for contract management and invoice verification,” he adds.

#### Emirates and Airpas Aviation – global player meets market expert

Emirates is one of the world’s fastest growing airlines, with more than 200 aircraft flying to over 130 destinations in Asia, Europe, North America, Africa, Oceania and South America, and operates direct services from Dubai to the German cities of Düsseldorf, Frankfurt, Hamburg and Munich. A winner of over 500 awards, the international carrier was the first foreign airline to offer a scheduled Airbus A380 service to Germany.



Airpas Aviation's clients include Ryanair, TUIfly, Condor, Air Berlin, SunExpress, airBaltic, Royal Air Maroc and SkyWork. The standard product – highly efficient invoice reconciliation, including automated accruals – is now being used successfully by more than 25 airlines. A full service provider, Airpas Aviation can deliver single source operation if required.

**Airpas Aviation AG** develops and markets software solutions for the aviation industry worldwide. Airlines can make considerable savings by using the "airpas" solution for automated invoice reconciliation. In addition, "airpas" supports contract management of variable costs and budgeting and forecasting processes as well as enabling the simulation of a range of market development options in the airline industry. Its international sales network enables Airpas Aviation to provide fast, uncomplicated customer services. The company's software solutions and services are in use successfully with more than 25 airlines worldwide.

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