



Your Reasons for Managing **Fuel** Using **airpas**

- + Centralized contract management with global access via the internet
- + Faster, more efficient and accurate processes for matching supplier invoices – against ACTUAL contracts
- + Improved checks and faster payments to suppliers using established electronic interfaces (XML) with suppliers
- + Integrated planning and risk management
- + Simulation of fuel market developments and their impact on route profitability
- + Decision support system for predicting and hedging fuel volumes and associated currencies
- + Online management information tools to evaluate the cost of alternative suppliers before contracting volumes
- + Our software solution **airpas** helps airlines to achieve significant process efficiencies, cost savings, and transparency for all flight related services
- + More than 15 years of professional commitment and experience in the aviation industry at your personal service

Airpas Aviation AG – adds a new dimension to your cost saving plan

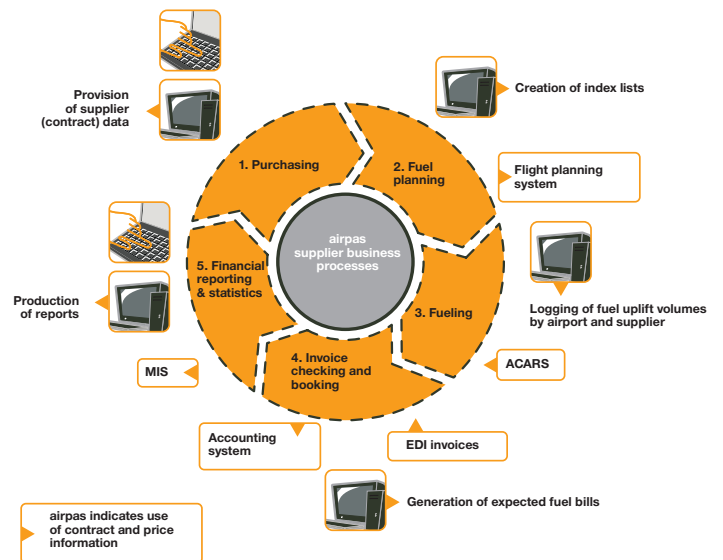
The rising cost of fuel has cancelled out many of the general cost reduction initiatives introduced by airlines. Hedging against future fuel price increases will only partly protect profits. The **airpas** fuel management module provides all the necessary functionality to accurately predict and manage volumes. **airpas** supports verifying supplier invoices, as well as managing hedging variances through process and time.

Implementing **airpas** will afford you the ability to predict uplift and burn volumes for different fuel markets and provide you with a tool to manage contracts. Supplier payment terms can be reduced to generate significant discounts, directly improving contribution margins per flight.

The information about fuel burn-off and uplift volumes is associated to your flight program and delivered from a source system. **airpas** supports multiple fuel uplifts from different suppliers and is able to process and check electronic invoices.

Calculate fuel inventory and burn using a FIFO, LIFO, or average price model. Density figures are then used to convert between fuel uplift and consumption.

For budget planning and ad-hoc calculations fuel data is based on statistical data. These statistics can be maintained manually or are generated based on existing imported fuel values. They are stored within **airpas** in different parameter sets to enable additional dimensions for analyses. A scheduled process will calculate fuel costs for each sector of the flight program along with add-ons, fees and taxes.



Calculated results can be analyzed with user specific Oracle Discoverer reports. Therefore, analyses of fuel volume requirements and comparisons between different flight schedules (data versions) are made possible.

airpas provides a fuel cost calculation based on fuel market prices, on an individual basis per supplier or a combination of both.

Take your seat in the airpas cockpit and start to take control of your flight profitability.

from cost to savings

Airpas Aviation AG develops and markets software and services for the worldwide aviation industry

For more information about our company and products, please contact us at one of our offices or view our website www.airpas.com

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