



Manging Crew Costs Using airpas:

- + Easily prepare Accruals, Budgets and Forecasts, personnel costs based on real flight programmes and data
- + Allocate crew personnel costs on a sector basis and integrate costs into flight profitability reports automatically
- + View costs on several different levels of detail using Oracle Discoverer
- + Allocate costs on a variety of cost drivers
- + Manage hotel accommodation and transportation costs of crew personnel through Accrual calculations
- + Calculate accruals quickly and easily based on operational data
- + Capture orders with suppliers for automatic matching of invoices
- + Easily maintain supplier contracts of hotel and transportation companies
- + Validity periods stored in the contracts to gain a better overview of pricing history
- + Checking of hotel and transportation company invoices is improved by an expedited functionality including an interface to the accounting system
- + Easily recognize discrepancies in quantity or tariff
- + Capture and analyse costs by reason for unscheduled overnight stays or ad-hoc transportation

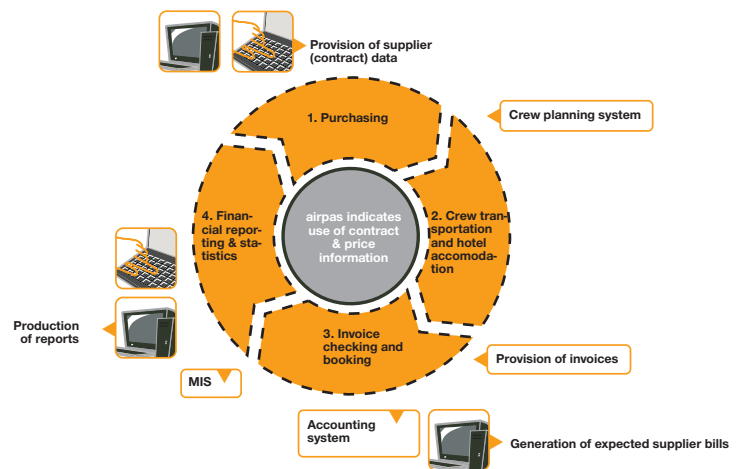
Crew Costs – A Competitive Edge Through Innovation

Like in any other industry personnel costs play a significant role in the operational functions of an airline. Crew personnel, transportation and hotel expenditures have to be taken into account when dealing with direct and indirect operating costs.

airpas makes the financial impact of crew-related activities highly visible. Crew personnel costs can be calculated on a sector level basis with the highly flexible use of cost drivers such as block hours or working days. This allows you to utilise the functionality according to your business needs. Distribute personnel costs across the relevant flights and sectors and generate the appropriate accruals at month end. Average values can easily be stored and then multiplied by a chosen cost driver for Budget and Forecast calculations.

Reservations and booking data is imported from your crew management system. In combination with the contracts maintained in airpas, expected invoices of hotel and transportation companies are created automatically. The invoice checking process is not only dramatically improved, but it allows your staff to allocate more time on quantity and tariff discrepancies delivering REAL commercial benefits.

Using the integrated decision support system Oracle Discoverer, improved reporting brings better visibility on how and where your airline has spent money on transportation and hotel accommodation. This puts you in the advantageous position to renegotiate contracts in a dynamic way, delivering immediate commercial gains.



The crew module is just one of the latest innovative developments introduced to the airpas product and there is a vivid array of further developments underway. After having decided for this functionality you could become an active part in customizing it according to your special needs.

Let airpas put you in the jump seat of crew cost management.

from cost to savings

Airpas Aviation AG develops and markets software and services for the worldwide aviation industry

For more information about our company and products, please contact us at one of our offices or view our website www.airpas.com

Head office: Airpas Aviation | Theodor-Heuss-Straße 2 | D-38122 Braunschweig, Germany | phone +49 (0) 5 31 - 88 52 - 91 00 | fax +49 (0) 5 31 - 88 52 - 95 00
Office Asia: Airpas Aviation | Marina House | 70 Shenton Way 19-02 | Singapore 079118 | phone +65 6226 2705 | fax +65 6224 8762
Office Europe: Airpas Aviation | Abbey House | 450 Bath Road | Longford | Heathrow, UB7 OEB | phone +44 (0)208 - 757 8665 | fax +44 (0)208 - 757 8767
Office Americas: Airpas Aviation | LAX Pacific Corporate Towers | 222 N. Sepulveda Blvd. | Suite 2000 | El Segundo, CA 90245 | phone +1 310.335.2091 | fax +1 310.364.5201
Office Middle East and North Africa: Airpas Aviation | P. O. BOX 94791 | Abu Dhabi, UAE | phone +971 (0) 2 - 4484 - 338 | fax +971 (0) 2 - 4484 - 338

