



Benefits Derived From Managing **Cargo** Using airpas:

- + Streamline business processes as well as maintain an overview of all flight related costs, results, and budgets
- + Manage cargo payloads and associated costs
- + Flexibility to adapt to any business model – pure freighter, international express service, or a mixed passenger and cargo operation
- + Centrally-housed reporting based on profitability and costs summarized by aircraft, route, customer or other desired criteria
- + Centralize all contract management with suppliers for handling, landing, over flight, fuel or other flight related services using global access via the web
- + Check all paper and electronic invoices from suppliers quickly and accurately using established XML and EDI interface formats
- + Financially plan, coordinate and evaluate your route network and quickly calculate profitability for ad hoc flight opportunities
- + Manage and oversee both direct and indirect costs of operation irrespective of in-sourced or outsourced labour
- + Easily distinguish weight of cargo loaded, carried, or unloaded for multiple-leg sectors and routes
- + Control and maintain visibility of all complex tariffs and taxes
- + Quickly evaluate different flight route scenarios and alternative suppliers and their impact on your profitability

Airpas Aviation AG – Boost your competitive edge

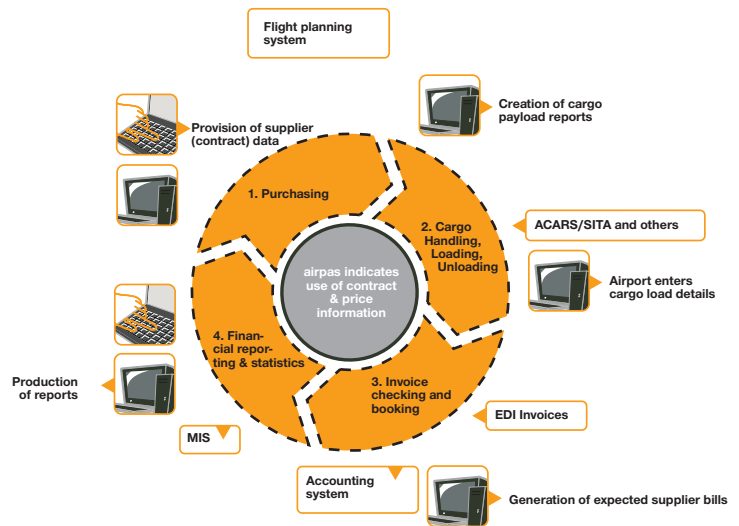
Air cargo transport is a dynamic, challenging, as well as competitive market. Over the next 20 years, air cargo will grow at rate of 6.1 percent per year worldwide. (source: Boeing, 2006).

Emerging regions like Asia, especially China, offer huge opportunities for air express and cargo services. These dynamic market conditions produce unsteady landing, handling and especially fuel prices at airports and require a highly efficient cost management system for airlines.

The airpas software application provides all the necessary support and automated functionalities to accurately predict and manage cargo volumes, flight schedules, and all associated costs. **airpas** makes it easy to verify, process and manage the huge amount of incoming supplier invoices.

Implementing **airpas** affords the capabilities to accurately predict all flight related costs and provides a tool to manage contracts electronically. Using **airpas**, vendor selection can be more easily managed and fees better negotiated to generate improved discounts, directly improving contribution margins.

airpas receives information concerning cargo weights (loaded, carried, and offloaded) directly from your operational system and uses this information to accurately calculate expected costs and revenues. **airpas** also offers an electronic interface with suppliers for efficient invoice checking.



Historic statistical information can be used for future budget planning and adhoc calculation purposes. Scheduled processes will load and calculate all costs for each sector of the flight program along with any additional fees, taxes and/or charges.

Results tabulated within the system can be analyzed with user specific reports. These reports are easily defined with a powerful reporting tool built within the airpas system.

Put your costs in “the hold” - let airpas transport you to improved profitability and a lower cost base.

from cost to savings

Airpas Aviation AG develops and markets software and services for the worldwide aviation industry

For more information about our company and products, please contact us at one of our offices or view our website www.airpas.com

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